



# The sidecar account – a UK perspective

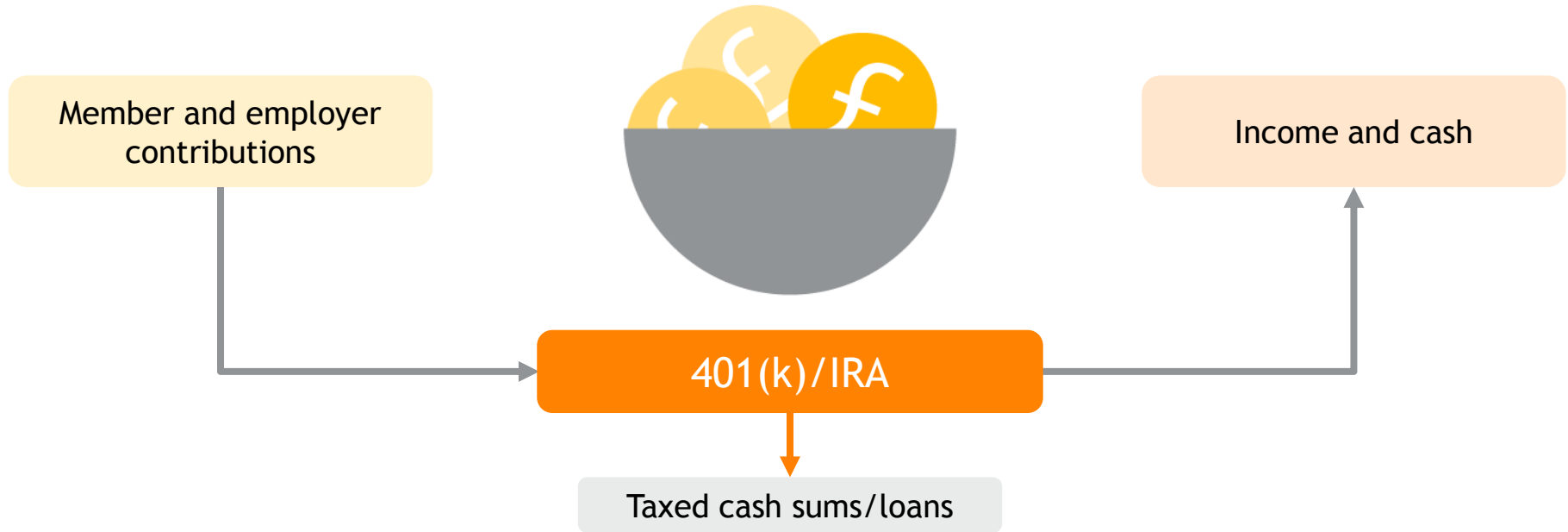
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# A UK version of the sidecar account

- Helpful and less helpful differences
  - (Near) total illiquidity
  - An existing population
  - Restrictions on auto enrolment
- Next steps

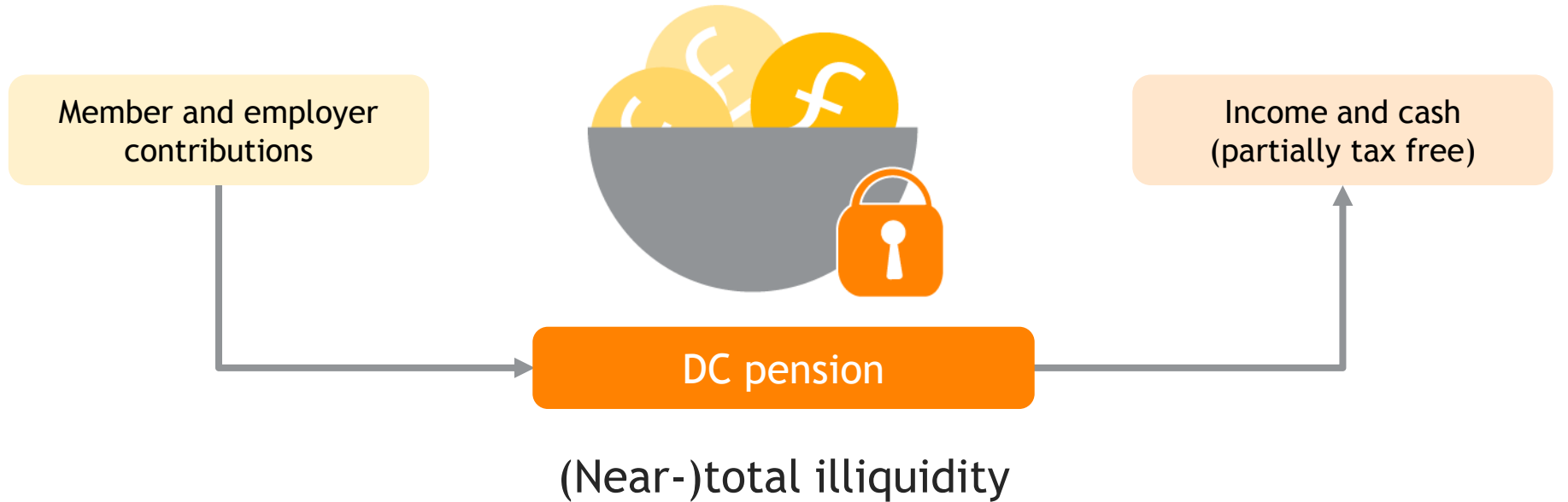


# Liquidity - the US system



= 40c drainage for every \$1 invested

# Liquidity - the UK system

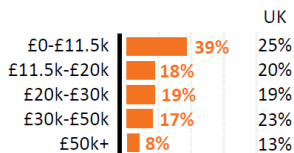


# A new generation of savers?

	All squeezed	Younger adults	Younger families & couples	Older squeezed
% NEST	42.3%	14.5%	13.2%	14.5%
% UK	24.9%	7.1%	5.2%	12.6%

**£22k**  
Average

UK = £30k



Have Savings

**74%** UK 75%



Median Savings Value

**£550** UK £1.0k

**14%**

UK 10% **Debts are a heavy burden**

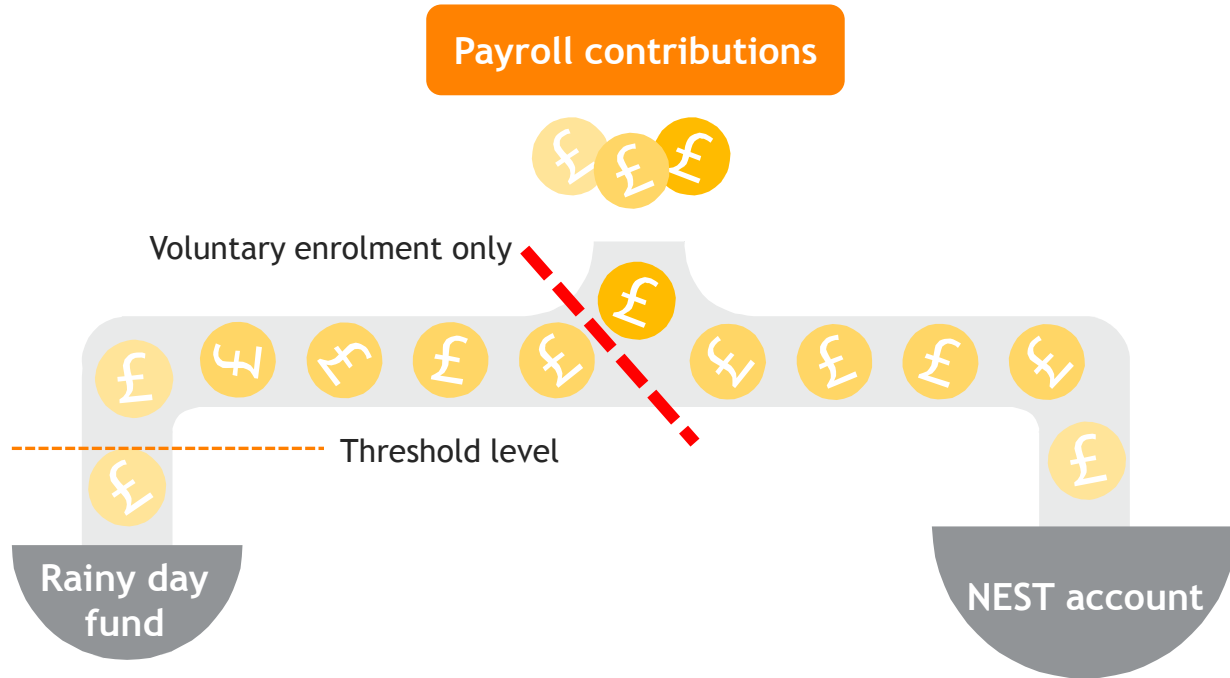
**19%**

UK 11% **In arrears**  
Fallen behind on, or missed, any payments for credit commitments or domestic bills for 3 out of the last 6 months.

**27%**

UK 17% **Over indebted**  
(either of the above)

# Limits on auto enrolment



# Testing the sidecar account



Formative phase  
2017

Qualitative research  
Analysis

Preferences  
Design  
Suitability

Field trial  
2018-2020

Employer trial  
Control group

Usage  
Impact  
Well-being